



## NEON: NEFI Energy Online News™

February 12, 2010



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### INDUSTRY PRIORITIES MAY SEE ACTION IN JOBS BILLS

While the ability of the U.S. Senate to move legislation has been deeply affected by the terrible winter weather, political polarization and partisan disagreements, Senate leaders are drafting new legislation they hope will address the troubled economy and put job creation back on track. Senators are looking to pass a jobs bill (or according to Senate Majority Leader Harry Reid, "a series of jobs bills") when they return from Presidents' Day

recess. And early drafts suggest that some NEFI priorities may be included in whatever does make it to the Senate floor.

#### *Biodiesel Tax Credits*

Included in one draft bill is a series of extensions to important tax incentives that expired at the end of last year - including a one year retroactive extension to the federal \$1 per gallon biodiesel blenders' tax credit. As NEFI members are well aware, the tax credit expired on December 31, 2009. The House of Representatives has already passed a one-year extension, so the Senate must now act. NEFI and other fuel industry groups, including PMAA and state associations, have joined the biodiesel industry in calls for an immediate extension of the tax credit. NEFI members have also been making phone calls and sent well over 100 letters to the Senate in the past month alone. The tax credit is essential for continued investment in - and short-term viability of - the biodiesel industry. It is also center oilheat industry's efforts to market a "greener" bio-blended home heating fuel.

[CLICK HERE TO SEND A LETTER IN SUPPORT OF BIODIESEL](#)

(Draft letter provided)

#### *NORA Reauthorization*

NEFI is also hopeful that a one-year extension for the National Oilheat Research Alliance (NORA) will be included in a jobs bill. NORA expired on February 6, 2010. NEFI and its members, and other industry groups, leaders and stakeholders, continue to urge Congress to reauthorize this program, vital to state education & training, consumer education and small business development. A one-year extension will provide the opportunity for the industry to work with Congress on a stronger, long-term renewal that embraces a cleaner, low carbon future of the industry. A major push for NORA was planned as part of



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Andrea Medina  
[andrea@nefi.com](mailto:andrea@nefi.com)  
(617) 923-5019

**NEW:** 2010 Schedule

the "March on Washington" originally scheduled for Friday, February 12, but the event was canceled due to the major blizzards that brought the capital to a standstill (see article in this Week in Washington, below).

[CLICK HERE TO SEND A LETTER IN SUPPORT OF NORA](#)  
(Draft letter provided)

*Other Industry Issues*

Provisions aimed at boosting the Highway Trust Fund, helping small businesses obtain credit and invest in new equipment and employees may also be included in a jobs bill, as well as a new program that we've mentioned before called "Home Star" (or "Cash for Caulkers" by the press). The program would create an ambitious new system of tax credits for weatherization, home energy audits and home efficiency upgrades, including home heating system upgrades. It is possible that any one of the above, including the extensions for NORA or the tax credits, could move separately from a jobs bill or ride onto a different bill entirely. We continue to watch developments closely, engage Congress, and keep our members up-to-date.



**This Week In Washington**

NEWS FROM NEFI - WASHINGTON, DC

*Members of Congress have adjourned for an in-district/state work period during the Presidents' Day Holiday next week. They will return to legislative business on February 22nd.*

**CONTRIBUTIONS TO INDUSTRY EFFORTS ARE ESSENTIAL**

The New England Fuel Institute's Legislative & Regulatory Action Center ([www.nefactioncenter.com](http://www.nefactioncenter.com)) was established four years ago to advocate on behalf of NEFI members, to champion major industry initiatives, to engage in grassroots-level efforts, and to provide relevant information and guidance on federal legislation and regulation (including content in this newsletter). However, member dues alone are insufficient in meeting our financial obligations in funding these efforts, and so we rely on the generous support of fuel marketers, wholesalers and industry vendors - especially in the current economic and political environment.

In recent years, it seems that the industry is constantly under attack from every direction, and its national agenda challenged, especially in Washington, DC. But NEFI has taken actions and stepped-up efforts to meet these new challenges, according to Shane Sweet, NEFI President & CEO. "NEFI members continue to be very generous in their support of NEFI Action Center," said Sweet. "This past year, with the relocation of the Center's Jim Collura to Washington, we've been able to engage our issues on a level never before achievable - and more can be expected." This includes new collaborations with other industry groups, support for media and public relations efforts, and NEFI's partnership in a major heating industry "Day on the Hill" now scheduled for March 19th (see below).

As is the case each year, your company can contribute to the cause and help make a difference. This week NEFI began accepting 2010 Action Center Fund contributions. NEFI members - whether or not they have supported NEFI Action Center in the past - will receive a funding letter and contribution request form by postal mail in the coming weeks. We encourage you to donate within your means; even the smallest contribution goes a long way. Contributions may also

for Oilheat,  
Air Conditioning  
& Gas Heat Training  
[http://www.nefi.com/  
training/training  
PDFS/NEFI\\_2010  
Oilheat-Air  
Conditioning-Gas  
Heat\\_TrainingSchedule  
.pdf](http://www.nefi.com/training/training_PDFS/NEFI_2010_Oilheat-Air_Conditioning-Gas_Heat_TrainingSchedule.pdf)

**NEW:****Hyde Park, VT****80-Hour**

**Air Conditioning Course**  
March 8, 2010 - April  
13, 2010  
Monday & Wednesday:  
6:00 PM - 10:00 PM  
Green Mountain  
Technology  
& Career Center  
Route 15 West, Hyde  
Park, VT  
[http://www.nefi.com/  
training/basicAC.html](http://www.nefi.com/training/basicAC.html)

**Refrigerant Training  
R-410A Training and  
Certification**

Two-Session Evening  
Course April 5 & 8, 2010  
(6:00-10:00pm) or  
One-Day Session  
April 8, 2010 (7:00am-  
3:30pm)  
[http://www.nefi.com/training/  
training\\_PDFS/R-410A\\_April-  
2010.pdf](http://www.nefi.com/training/training_PDFS/R-410A_April-2010.pdf)

**EPA Section 608  
Training  
and Certification**

Two-Session Evening  
Course April 13 & 15,  
2010 (6:00-10:00pm)  
or One-Day Session  
April 15, 2010  
(7:00am-3:30pm)  
[http://www.nefi.com/  
training/training  
PDFS/608Universal  
%20 %20April-2010.pdf](http://www.nefi.com/training/training_PDFS/608Universal%20%20April-2010.pdf)

**MA Oilburner Code  
527 CMR 4.00 Training  
Revised Code Coming Soon**

**Hazmat Training Course  
for Oilheat and Propane**

March 17, 2010, April 21,  
2010 or June 9, 2010  
(6:00-9:00  
PM)  
[http://www.nefi.com  
/training/  
hazmat.html.](http://www.nefi.com/training/hazmat.html)

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[https://www.nefactioncenter.com/contribution\\_form.html](https://www.nefactioncenter.com/contribution_form.html) or by contacting Dave Rocco at (617) 923-5022 or [dave@nefi.com](mailto:dave@nefi.com). Thank you in advance for your support, we cannot do it without you!

**INDUSTRY CONFERENCE & MARCH ON WASHINGTON: NOW MARCH 18-19**

The national home heating oil industry conference originally scheduled for today, Thursday, February 11th, 2010 and "March on Washington" scheduled for Friday, February 12th have been canceled due to inclement weather being experienced in our nation's capital and throughout the region. **The industry conference has been rescheduled for Thursday, March 18th and the "March on Washington" for Friday, March 19th.**

This new conference is a "follow-up" to an industry summit held in Baltimore, Maryland on September 15th, 2009 in which industry leaders, associations and stakeholders made a commitment to transition oilheat to an ultra-low sulfur product blended with sustainable biofuels, coupled with a new generation of super-efficient heating equipment complimented by zero-emission solar technology. The New England Fuel Institute (NEFI) and the Petroleum Marketers Association of America (PMAA), along with other national and state associations and industry stakeholder groups, are national partners for the event, which will be held in downtown Washington, DC.

*March 18th - Sustainable Liquid Fuels in Home Heating ... Getting It Done*

The goal of the March 18th summit is to develop a strategic plan for the future of the industry. Keynote presenters will include Jason Grumet, an advisor to the Obama Administration and Dr. Christian Kuchen of the European Heating Oil Association. The goal of Thursday's meeting is to develop consensus and support for the heating fuel of the future - a low carbon, clean burning alternative. Thursday's meeting starts with a continental breakfast at 7:30am and is expected to continue into the evening hours.

*March 19th - NEFI & PMAA sponsored "March on Washington"*

The event will be followed by a day of meetings with members of Congress on Capitol Hill sponsored by NEFI and PMAA on Friday, March 19th. We hope every oilheat state will participate and send representatives. This march on Washington is timely because of the many hot issues being addressed by Congress early this year, including climate change/cap-and-trade, NORA reauthorization, aggressive new home efficiency tax credits, federal biodiesel incentives and commodity trading reform.

Contact your local/state association if you are interested in attending this event on the rescheduled date or for more information (note: this event is closed to the press, including trade press). And stay tuned for updates in future NEFI alerts or NEON.

**OBAMA FISCAL YEAR 2011 FEDERAL BUDGET**

Last week the Obama Administration proposed to Congress a \$3.8 trillion budget (includes a \$1.6 trillion deficit). Congress must now begin work for the new fiscal year's budget and appropriations' process. Some highlights of those proposals important to the industry, provided by PMAA:

- A three year freeze on spending for certain discretionary expenditures.
- \$100 billion to the middle class and small businesses to access credit.
- Expects revenues from passage of a controversial "cap-and-trade" bill (which most experts agree is now dead in Congress).
- \$113.2 billion for the Leaking Underground Storage Tanks (LUST) Fund, approximately one million dollars less than last year.

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**R.E. Michel**  
Company, Inc.  
Air Conditioning  
Fundamentals

**NEW 3-DAY COURSE:**  
March 9, 10 & 11, 2010  
(9:00 am - 4:00 pm)

Instructor: Floyd Wilson  
[http://www.nefi.com/training/training\\_PDFS/REMichel\\_Registration\\_March2010.pdf](http://www.nefi.com/training/training_PDFS/REMichel_Registration_March2010.pdf)

**Residential Steam School**  
Instructor: George Lanthier  
NEW DATE: Thursday,  
April 1, 2010  
7:00 am - 3:30 pm  
[http://www.nefi.com/training/training\\_PDFS/RielloTroubleshootingWorkshop\\_April13-2010.pdf](http://www.nefi.com/training/training_PDFS/RielloTroubleshootingWorkshop_April13-2010.pdf)

**RIELLO Troubleshooters**  
Workshop

Instructor: George Lanthier  
NEW DATE: Tuesday,  
April 13, 2010  
7:00 am - 3:30 pm  
[http://www.nefi.com/training/training\\_PDFS/](http://www.nefi.com/training/training_PDFS/)

RielloTroubleshooting  
Workshop\_April13-2010.pdf

**Hydronics Systems**  
(Design, Piping & Wiring)

Instructor: George Lanthier  
NEW DATE: Wednesday,  
June 2, 2010  
1 Datm 8 hours;  
7:00 am - 3:30 pm  
[http://www.nefi.com/training/training\\_PDFS/Hydronics\\_June1-2010.pdf](http://www.nefi.com/training/training_PDFS/Hydronics_June1-2010.pdf)



[News From Your State Association](#)

- \$60 million for the EPA National Clean Diesel program to retrofit existing diesel engines.
- \$60 million for EPA to assist state efforts to implement stricter National Ambient Air Quality Standards (NAAQS) for smog and nitrogen dioxide (NO2).
- \$43 million to implement the greenhouse gas reporting rule and to regulate large stationary sources of greenhouse gas emissions under the Clean Air Act.
- \$994 million for the Small Business Administration, a \$170 million or 21 percent increase over last year; including \$165 million to support \$17.5 billion in 7(a) small business loan guarantees and an increase in the maximum 7(a) loan size from two million dollars to five million dollars.
- \$3.3 billion for the Low Income Home Energy Assistance Program (LIHEAP) while proposing, as last year's budget did, creation of a new trigger mechanism to provide automatic increases during periods of high home energy costs; anticipating the trigger to provide two billion dollars in additional funding in FY2011 and \$6.5 billion over ten years
- \$11.3 million for the Northeast Home Heating Oil Reserves.
- \$261 million for futures regulators, the Commodity Futures Trading Commission (CFTC), which includes \$45 million to expand oversight of the over-the-counter (OTC) market, funding for 214 new full-time employees and for new and improved oversight and data collection technologies.
- To help pay for the budget, Obama proposes, among other things, new taxes on the petroleum industry and a repeal of the last in, first out (LIFO) accounting method. Last year, PMAA sent a letter last year to Senate Finance Chairman Max Baucus outlining its concerns with the proposed repeal of LIFO.

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## Regulatory Developments

NEWS FROM NEFI — WASHINGTON, D.C.

Contact: Mark S. Morgan, Esq., NEFI Regulatory Counsel ([mark@nefi.com](mailto:mark@nefi.com))

### U.S. DOE SET TO LAUNCH MANDATORY PRODUCT SURVEY TO SELECT MARKETERS

The U.S. Energy Information Administration (EIA) will soon send out a new round of petroleum sales surveys to randomly selected retail and wholesale petroleum marketers and heating oil dealers around the country. The Petroleum Product Sales Identification Survey (EIA-863) and Resellers/Retailers' Monthly Petroleum Product Sales Reports (EIA-782B) are mandatory for all recipients pursuant to Section 13(b) of the Federal Energy Administration of 1974. The surveys require reporting on sales of gasoline, diesel fuel, heating oil, Nos. 5 and 6 residual fuel and propane. The surveys grew out of the shortages of crude oil and petroleum products during the 1970s. In 1979, Congress found that the lack of reliable information concerning the supply, demand, and prices of petroleum products impeded the nation's ability to respond to the oil crisis and authorized the DOE to collect data on the supply and prices of petroleum products.

Form EIA-782B is designed to collect monthly information on refined petroleum sales volumes and prices from a sample of resellers and retailers, Form EIA-863 is a tri-annual survey that collects information on the annual sales volumes, type and geographic location of firms which deal in petroleum products. Information obtained from Form EIA-782B and EIA-863 is used to analyze trends within petroleum markets. Summaries of the information and the analyses are published by the EIA in publications such as "Petroleum Marketing Monthly."

According to the EIA, the surveys yield valuable information and place a minimum burden on the industry. The surveys are accompanied by detailed

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instructions and must be answered in the manner and by the due date provided in the mailing. Failure to answer the survey may result in a civil penalty of \$2,750 per day for each violation or a criminal penalty in the amount of \$5,000 per day. Additional surveys and instructions are available at <http://www.eia.doe.gov> click on "Petroleum" and then "Petroleum Survey Forms". Additional help can be obtained by calling the EIA-863 Hotline at 1-800-382-0630, the EIA-782B Hotline at 1-800-638-8812 or by contacting Mark S. Morgan, NEFI Regulatory Counsel at [mmorganpts@cox.net](mailto:mmorganpts@cox.net).

### IMPORTANT CLARIFICATIONS ON SPCC SECONDARY CONTAINMENT FOR PARKED TRUCKS

The U.S. EPA's amendment to federal SPCC regulations that allows parked cargo tank vehicles containing product to comply with general instead of sized secondary containment requirements takes effect on 1/14/10. Recently, the EPA asked NEFI to clarify some common misconceptions about the parked truck amendment in order to facilitate full compliance and avoid possible civil penalties for inadvertent violations in the future. Please see the following Q and A's for these important clarifications:

Q. I never parked my cargo tank trucks containing product within secondary containment in the past, is this a new requirement?

A. *No, the SPCC regulations have always required secondary containment for cargo tank trucks parked over night that contain more than a residue of product.*

Q. If I do not have a bulk plant, but park my cargo tank vehicles containing product in a lot or garage, then all I need to do is provide drip pans and absorbents, correct?

A. *No. In addition to meeting general secondary containment requirements for cargo tank vehicles you must also comply with any other applicable SPCC provisions, including preparation of an SPCC plan.*

Q. Am I required to prepare an SPCC plan if my cargo tank vehicles containing product are parked overnight in a parking area that is not located at a bulk plant facility?

A. *Yes. The EPA regulations have always required that you prepare an SPCC plan for parking areas where cargo tank vehicles containing product are parked overnight, even if the parking area is not located at a bulk plant.*

Q. If I keep less than 1320 gallons of product in my parked trucks at night, then SPCC does not apply me, correct?

A. *Wrong. It does not matter how much product is stored in your cargo tanks at night when determining SPCC applicability. The SPCC 1320 gallon compliance threshold is calculated by combining the total maximum storage capacity of the compartments of all cargo tank vehicles parked at the lot or garage. The only time the amount of product volume matters with respect to SPCC applicability for parking areas is when the cargo tank trucks are empty or contain no more than a residue of product - then SPCC does not apply.*

Q. All I need to do in order to comply with the general secondary containment requirements for my parked cargo tank trucks containing product is to use drip pans or absorbents. Correct?

A. *Maybe. The method of containment you use depends on what is determined to be the volume of the "most likely" release from your cargo tank vehicles at your site. Generally, drip pans and absorbents will be sufficient. However,*

*volume determinations are site and equipment specific and can vary. You should consult a professional engineer to determine what the most likely release is that you must plan for at your site. Also, it is important to remember that drip pans are passive containment devices that are appropriate for unmanned sites. Absorbents on the other hand, require a person to employ them at the moment of release so may not be used at unmanned sites. Consult your professional engineer to determine when absorbents alone are appropriate to meet general secondary containment requirements.*

Q. Can I prepare an SPCC plan for my parking area myself or do I need a professional engineer?

A. *A professional engineer is required if the total maximum storage capacity of all cargo tank compartments combined is over 10,000 gallons. If the total maximum storage capacity of all cargo tank compartments is 10,000 gallons or less, and you meet minimum release history criteria, then you may prepare an SPCC plan for the parking area without consulting a professional engineer.*

More information can be downloaded at <http://www.epa.gov/OEM/content/spcc/index.htm> or contact NEFI Regulatory Counsel Mark S. Morgan at [mmorganpts@cox.net](mailto:mmorganpts@cox.net) or (202) 364-6767.

**TO VIEW THE LATEST NEFI BULLETINS ON FEDERAL REGULATIONS,**  
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**Or contact Dave Rocco for assistance, [Dave@nefi.com](mailto:Dave@nefi.com) or 617-923-5022**



**Legislative & Regulatory Action Center**

THIS MONTH'S CONTRIBUTIONS TO THE NEFI ACTION CENTER FUND

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For technical and formatting reasons, we are unable to list the hundreds of NEFI members that have contributed to our NEFI Action Center Fund. Please note that we value all of the contributions! Below is only a list of the recent contributions, received this month.

To see a current list of our donors and to make a donation, [click here](#).

**THANK YOU TO OUR 2010 CONTRIBUTORS:**

**\$2,000 And Up..**

Keyser Energy - Rutland, VT

**\$1,000 And Up...**

Oil Heat Institute of Long Island - Hauppauge, NY



**INDUSTRY NEWS**

- **HEATING OIL PRESS CONFERENCE HELD:** A handful of national energy reporters participated in a media conference call recently with leaders of the heating oil industry. Representatives from NEFI, the Oil Heat Institute of Long Island, the Massachusetts Oilheat Council, the Fuel Merchants Association of New Jersey, and the Vermont Fuel Dealers Association discussed at length the industry's move to ultra low sulfur fuel and Bioheat®. The conversation also focused on the need for government policies that support cleaner oilheat.
- **NATIONAL WEATHER SERVICE FOR GLOBAL WARMING PROPOSED:** The National Oceanic and Atmospheric Administration (NOAA), which runs the National Weather Service, has proposed this week to create a "climate counterpart," called the National Climate Service. [Read more](#)
- **NEWS STATION FOCUSES ON WOES OF BIODIESEL INDUSTRY:** In this video from a Houston, Texas news station, the troubles of the biodiesel industry and the need for government support is highlighted. [Watch Video](#)
- **LIHEAP REAUTHORIZATION ACT INTRODUCED IN CONGRESS:** Congressman Ed Markey (D-MA), along with more than a score of fellow Democrats, introduced legislation this month to reauthorize the federal Low Income Home Energy Assistance Program (LIHEAP). The program has been due for reauthorization since 2007. The bill would reauthorize LIHEAP through 2014, raise the maximum funding level allowed from \$5.1 billion to \$7.6 billion and increase eligibility to 75 percent of state median income. NEFI does not yet have a position but will likely support the bill.
- **NATIONAL LIHEAP ACTION DAY CANCELED DUE TO WEATHER:** An annual LIHEAP Action Day sponsored by the National Fuel Funds Network, which NEFI supports, was originally scheduled for Wednesday, February 10th, was canceled this week due to the major snow storms in the Mid-Atlantic. It will be rescheduled for sometime in March.



**NEFI News Briefs**

NEWS FROM NEFI HEADQUARTERS — BOSTON, MA

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### **MARK YOUR CALENDARS - JUNE 16 - 24, 2010, NEFI TRAVELS TO THE LAST FRONTIER - ALASKA BY LAND!**

NEFI participants will travel to the 49th state for a remarkable land trip for the 2010 Spring/Summer Energy Conference on June 16 - 24, 2010. This means we'll be in Alaska on the longest day of the year, June 21st, the Summer Solstice! The trip promises to be action-packed and spectacular, which is the only way to experience this remarkable destination. Combining the fascinating cities of Fairbanks and Anchorage with a stay in Denali National Park, guests will experience the remarkable wildlife and untamed wilderness up close and personal. Among the many highlights will be the Trans-Alaska Pipeline, the alternative energy wonderland known as Chena Hot Springs, an all-inclusive authentic salmon bake, the Iditarod Trail Sled Dog evening event, the Alaska Railroad Dome Car trip from Denali to Anchorage, Mt. McKinley, and much more. There will be opportunities for flying north into the Arctic Circle and

landing in the wilderness, panning for gold, or making a stop at the Flint Hills Refinery, which processes about 220,000 barrels of crude oil a day. Watch email and postal mail for registration materials and optional trip extension to Vancouver very soon. Also, complete information will be available at [www.nefi.com](http://www.nefi.com) when it is available, or contact **Tracy Goodwin, NEFI VP & Dir. of Events** at 617-923-5015 or [tracy@nefi.com](mailto:tracy@nefi.com).

**2009 NEFI EXPO EXHIBITORS - TIME TO RESERVE SPACE FOR 2011!** Our 2009 EXPO drew over 10,000 attendees, our largest show ever--with a 25% increase in booths! The 34th North American Heating and Energy Exposition will be held at the Hynes Convention Center on June 7 - 8, 2011. **YOU CAN NOW RESERVE SPACE WITH A DEPOSIT OF \$300 PER BOOTH (PER 10' x 10' SPACE).** We can now confirm same space at the Hynes, 1st floor, so exhibitors get first crack on their old spaces. Online booth reservation is available at [www.nefiexpo.com](http://www.nefiexpo.com). Call Tracy at 617-923-5015 or email [tracy@nefi.com](mailto:tracy@nefi.com) for more information.

**Outside Sales Representative** - The ideal candidate will be able to display competencies of prospecting, relationship building, product knowledge, providing propane system design and estimation, and closing the sale. For further information or to submit a résumé, contact Jeremy Twomey ([jtwwomey@palmergasco.com](mailto:jtwwomey@palmergasco.com)) at Palmer Gas, Atkinson, NH.

**Hedge Solutions and Northland Energy Trading Expand Offices** - NEFI Member Hedge Solutions has announced the expansion of its head offices in Manchester, NH. The physical move is only a short distance from Suite 303 to Suite 302A within the same building, according to Hedge President Rich Larkin. As of February 8, 2010, however, Hedge's new mailing address will change to: 500 North Commercial St., Suite 302A, Manchester, NH 03101. No other contact details, such as phone numbers, email addresses, etc. will change. Contact [rich@hedgesolutions.com](mailto:rich@hedgesolutions.com) for more info

**Fuel Management Services, Inc.**, a provider of fuel performance products and additives announces Mark Stellmach as new president and their relocation to new headquarters at 13 Main Bayway Toms River, NJ 08753. The new phone number is 732-929-1964 and email [markstellar@verizon.net](mailto:markstellar@verizon.net). Ed Kitchen will remain with the company as sales manager. The website, [www.fuelmanagementservices.com](http://www.fuelmanagementservices.com) will remain the same.

**Management Position Wanted:** Thirteen-year industry veteran with significant field experience seeks management position in New England. Good references. If you are looking for a hard worker with excellent customer skills, please email [Gasman120184@yahoo.com](mailto:Gasman120184@yahoo.com) or call 413-813-8220.

**EDUCATORS FOR NEW SEMINAR OFFERINGS:** The New England Fuel Institute ([nefi.com](http://nefi.com)) seeks contract educators with training content ready for presentation to fuel marketers and the HVAC sector. We are looking for fuel-related and general business curriculum for integration into our on-going technical and non-technical offerings. Our Education & Training offerings are offered in traditional classroom and laboratory formats as well as Webinar and Webcast formats. Interested parties are urged to contact Shane Sweet, CEO, New England Fuel Institute ([nefi.com](http://nefi.com)), at [shane@nefi.com](mailto:shane@nefi.com) or 617-923-5011 or mail Attn: Shane Sweet, CEO, New England Fuel Institute, PO Box 9137 Watertown, MA. 02471-9137



## Welcome New Members

---

### Self Heating & Cooling, Inc.

Mr. Robert Self, Jr., V.P.

219 Keith Valley Rd.

Horsham, PA 19044

P: 267-803-4840

F: 267-803-4848

E: [rself@self-hc.com](mailto:rself@self-hc.com)

W: [www.self-hc.com](http://www.self-hc.com)

Self Heating is a Retail Fuel Dealer also providing Propane, Gasoline and Diesel

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## NEFI Benefits Spotlight

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### GROUP RATED PLAN OFFER

#### **FORT DEARBORN LIFE INSURANCE/ACCIDENTAL DEATH & DISMEMBERMENT & SHORT TERM DISABILITY PLAN**

##### *Life/Accidental Death & Dismemberment -*

- All Employees that work 30 hours or more per week are eligible for Life/AD&D coverage
- Employee benefit amounts are based on employee salary
- \$150,000 of Guaranteed issue is provided to all employees for Life/AD&D coverage
- Benefit amounts reduce by 35% at age 70, and reduce to 50% at age 75
- Benefits Terminate at retirement
- A retiree benefit of \$10,000 is available to all Owners, Proprietors and Partners; the employer must request that this benefit be added to their policy

##### *Short Term Disability Coverage -*

- All Employees that work 30 hours or more per week are eligible for Short Term Disability coverage
- Employee benefit amounts are based on employee salary
- The plan design is a benefit of 60% of employee Basic Weekly Earnings, to a weekly maximum benefit of \$750

Please contact Donna Carcerano, Benefits Administrator at New England Fuel Institute for more details (617) 923-5020 Direct Line or (617) 924-1000 ext. 220 [donna@nefi.com](mailto:donna@nefi.com).

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## Events Calendar

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**February 12, 2010: NEFI/PMAA sponsored March On Washington.** This march on Washington is timely, considering the cold winter will be on the minds of their constituents, and because of the many hot issues being addressed by Congress early this year, including NORA reauthorization, aggressive new home efficiency tax credits, federal biodiesel incentives and commodity trading reform. Contact [jimcollura@nefi.com](mailto:jimcollura@nefi.com).

**February 15-17, 2010:** Annual Ethanol Conference, Orlando, FL  
[www.ethanolrfa.org](http://www.ethanolrfa.org)

**February 19-20, 2010:** Petroleum & Convenience-Store Exposition of Mid-America (PACE), Branson Convention Center, Branson, Mo. [www.pmaa.org](http://www.pmaa.org)

**March 3-4, 2010:** Southeast Petro-Food Marketing Expo, Myrtle Beach Convention Center, Myrtle Beach, S.C. [www.ncpcm.org](http://www.ncpcm.org)

**May 10, 2010:** Independent Connecticut Petroleum Association's Annual Golf Tournament. Phone: 866-521-ICPA [www.icpa.org](http://www.icpa.org)

**May 23-26, 2010:** NAOHSM's 57th Annual Convention & Trade Show, Providence, Rhode Island. Phone 888-552-0900 [www.naohsm.org](http://www.naohsm.org)

**June 24-25, 2010:** Independent Connecticut Petroleum Association's 60th Anniversary Annual Meeting. Phone: 866-521-ICPA [www.icpa.org](http://www.icpa.org)

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## National Oilheat Research Alliance

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NATIONAL OILHEAT RESEARCH ALLIANCE

TRACI L. ROSS, COMMUNICATIONS DIRECTOR

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## Energy Information Administration

*Official Energy Statistics from the U.S. Government*

The Energy Information Administration will be releasing its data on Friday evening, February 12, 2010. Since this is after NEON is put to press, we will be unable to include the usual inventory charts. We apologize for the inconvenience, but have included links to below that should be available by with the usual information by Friday evening.

[Crude Oil](#)

[Gasoline](#)

[Distillate](#)

Propane

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## STATE NEWS

News From Your State Association



[ICPA Newsletter E-Marketer Report](#)

[ICPA Technical Education Center Newsletter](#)

[OPM Furnace Upgrade/Replacement Program Update](#)

[ICPA Technical Education Center Website](#)



[Maine Energy Marketers Association](#)



[OHC-NH Website](#)



[OHI-RI Website](#)



[Vermont Fuel Education Center](#)  
Read more at [www.vermontfuel.com](http://www.vermontfuel.com)



[Massachusetts Oil Heat Council](#)

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